

# BRAINERD DAILY DISPATCH.

VOLUME 5, NO. 246.

BRAINERD, MINN., THURSDAY, MARCH 22, 1906.

PRICE TWO CENTS

## VICTORY FOR PACKERS

INDIVIDUALS ARE GRANTED IMMUNITY FROM CRIMINAL PROSECUTION.

## CORPORATIONS NOT EXEMPT

FEDERAL DISTRICT COURT HOLDS THAT FIVE CONCERN MUST STAND TRIAL.

Chicago, March 22.—All of the packers who were indicted by the federal grand jury last summer upon charges of being in conspiracy in restraint of trade and commerce were during the day granted immunity from criminal prosecution under the indictment. While the individuals are to go free the indictments found against the corporations of which some of the indicted individuals are members and others are employees are to stand.

A decision to the above effect was handed down during the afternoon by Judge J. Otis Humphrey in the United States district court. The arguments in the case were concluded shortly after 3 o'clock and Judge Humphrey at once commenced the delivery of his opinion. It was oral and the judge spoke for nearly an hour before giving the slightest indication of what the ultimate decision would be. He reviewed the case at length in all its bearings, cited all the essential facts that had been brought out and concluded as follows:

"Under the law in this case the immunity pleas filed by the defendants will be sustained as to the individuals and denied as to the corporations, the artificial persons, and the jury will find in favor of the government as far as the corporations are concerned and against the government as far as the individuals are concerned."

Pleased the Defendants.

During the rendition of the decision the court was crowded by the defendants and numerous spectators. Edward Morris and Edward Swift were in court and both smiled happily when the decision was announced. J. Ogden Armour was not present, but some of the men prominent in the employ of Armour & Co., who were under indictment, were there and their joy was great. When the judge announced that the indictments would not lie against them they crowded together and commenced to shake hands in mutual congratulation. The attorneys for the defendants were also highly pleased and when the decision had been announced they shook hands all around and then hastened to the jury box to shake hands with the jurors, who had been excluded from the courtroom during all of the arguments made in the case and who returned a verdict in accordance with the directions of the court.

District Attorney Morrison, who has handled the case alone, with the exception of the argument by Attorney General Moody, walked over to the jury box and shook hands with the jurors.

Immediately following the dismissal of the jury, District Attorney Morrison raised the question of the date for the trial of the corporations. He asked that the case be set for trial and that it commence within two weeks. This met with a storm of protest from attorneys for the packers, who insisted they would be unable to prepare for the case before the fall of the year.

Lawyers to Agree Upon Date.

After some discussion Judge Humphrey directed that the lawyers agree among themselves upon a date and notify him of their decision next week. It is expected that the total number of witnesses in this trial when it begins will number at least 1,600. Those for the packers will number 1,500 and the government will have 100 more.

The court proceedings for the day were commenced by the argument of Attorney John S. Miller for the packers. He scouted the contentions of Attorney General Moody, saying that the defendants in the present case were entitled to immunity.

Attorney Miller concluded his argument shortly after 3 o'clock and Judge Humphrey at once commenced speaking from the bench, announcing his decision.

Immediately following the decision District Attorney Morrison said:

"I will not make any record now in regard to motions for new trials or an appeal. I do not know whether I am entitled to an appeal or not, I shall have to ask time to look it up."

"We ask for judgment on the verdict," said Attorney Miller, "and I make a formal motion that the defendants, the individuals, be discharged." "That is allowed," said Judge Humphrey. "They are discharged. That goes in the verdict," discharged. That

The individuals who go free under the decision are:

J. Ogden Armour, Edward Morris,

Charles W. Armour, Ira N. Morris, Louis F. Swift, Edward F. Swift, Charles N. Swift, Edward Cudahy, Arthur Meeker, T. J. Connors, P. A. Valentine, A. H. Veeder, Arthur F. Evans, L. A. Corton, Robert C. Manus and D. E. Hartwell.

The corporations that must stand trial are:

Armour Packing company, Armour & Co., Cudahy Packing company, Fairbanks Canning company and Swift & Co.

## NO AGREEMENT REACHED.

Miners and Operators So Far Fail to Adjust Differences.

Indianapolis, March 22.—The joint scale committee of the joint conference of the coal operators and miners of the Central competitive and Southwest districts were in session almost the entire day, but nothing was accomplished toward arriving at an agreement.

The committee of the Central competitive field, composed of Illinois, Indiana, Ohio and Pennsylvania, devoted its sessions to discussion of the Illinois shot-fires law, which the operators of that state claim unjustly discriminates against them, as it adds an additional expense of from two to ten cents on each ton of mined coal. The miners' representatives on the committee refused to make any declaration upon the subject and asked for a recess until morning that they might caucus.

Their caucus was devoted to discussion as to the best means of getting the argument in the joint committee away from the shot-fires proposition and getting before the committee the general proposition of wages, run of mine basis, differential and other matters contained in the demands made by them in the former joint conference, which adjourned Feb. 2. They regard these proposition as more important and desire that they should be settled first. These demands were placed before the joint committee during the day as bases for argument and no other proposition or motion was made during the day.

The committees of both districts will report to their several joint conferences as soon as they reach a definite understanding. Any agreement reached must be ratified by these several conferences, the members of which are awaiting the action of their committees.

## RAILROAD RATE BILL.

Senate Devotes an Entire Day to Its Consideration.

Washington, March 22.—The entire day in the senate was devoted to the consideration of the railroad rate bill. Mr. Culberson began the proceedings by presenting an amendment prohibiting corporations coming under the operation of the proposed law from making campaign contributions and he was immediately followed by his colleague, Mr. Bailey, who offered the amendments so long promised by him and followed this action with a speech in which he explained that he would not now present the amendments but for the fact that Mr. Dolliver had referred to and criticised them in an interview. He indicated some displeasure over the interview, but exonerated Mr. Dolliver from discourtesy in the matter. The Iowa senator disavowed any intention to reveal a senate secret and the incident was closed pleasantly. Both Mr. Bailey and Mr. Dolliver made speeches reiterating their views on the rate question and they were followed by more or less extended remarks by Messrs. Tillman, Patterson, Heyburn and Knox.

CUMMINGS MAKES REPLY.

Says He Did Not Charge Bribery of Iowa Legislators.

Des Moines, Ia., March 22.—Governor Cummins during the day answered the Gilliland resolution of inquiry respecting the charge made by the governor in his letter to the Republicans of Iowa to the effect that the railroad lobby has been working against the primary election bill.

He stated that he had not charged members of the legislature with being bribed or the railroad lobby with corruption of the members of the legislature; nothing he had said could be tortured into that sort of meaning.

But he maintained the truthfulness of his charge that the railroads of the state are interested in defeating real primary election legislation and have worked against bills pending in the legislature.

The impression prevailed in the legislature that the incident was closed.

HEART FAILURE THE CAUSE.

Representative Patterson (Pa.) Dies Suddenly in Washington.

Washington, March 22.—Representative George R. Patterson of the Twelfth Pennsylvania district died suddenly here during the day. Heart failure is ascribed as the cause of death. Mr. Patterson was forty-two years of age and had represented his district in congress for the past six years.

The house adjourned for the day shortly after convening out of respect for the late Representative Patterson. The usual resolutions were adopted.

## INSURANCE MEASURE

COMMITTEE WILL FAVORABLY REPORT ONE TO NEW YORK STATE ASSEMBLY.

## HULLIFIES PRESENT PROXIES

ALSO OUSTS TRUSTEES AND DIRECTORS OF MUTUAL COMPANIES ON NOV. 15.

Albany, N. Y., March 22.—The assembly committee on insurance in executive session during the evening voted to report favorably to the assembly in the morning with amendments assembly bill No. 964, introduced by the joint special investigating committee, which would legislate out of office on Nov. 15 next all the directors and trustees of the mutual insurance companies and would nullify all proxies hitherto secured by the companies themselves, by Thomas W. Lawson or any other person or committee. The most important amendment provides that no proxy executed prior to Sept. 15 next will be valid or can be voted at the reorganizing election, which the bill sets for Nov. 15. It was stated that the amending and reporting of the bill were at the instance of the investigating committee on insurance.

It is said upon reliable authority that the reason for the pushing of this particular bill is the fact that the election of trustees of the New York Life Insurance company would take place on April 11, and it is the desire of the committee that there may be no question that this election shall be among those postponed by the act.

According to the same authority, the amended bill will be reported also in the senate during the day in behalf of the Armstrong committee, and the effort will be to press the bill to passage with all possible speed so that it may be enacted and placed in the hands of Governor Higgins early next week.

The bill affects "every domestic mutual life insurance corporation whether incorporated by a special act or under a general law," and provides that the annual election of every such company which under its charter or by-laws would be held "hereafter and prior to Nov. 15, 1906," shall be postponed and held on that date. All present directors shall hold office until then, and until their successors are elected.

The elections are to be held under the supervision of the state department of insurance, which is to appoint in each case at least three policyholders to act as inspectors of the election.

The amendments do not include the suggestion of Andrew Hamilton that present directors and trustees should be disqualified for re-election for one year.

## NO FEDERAL CONTROL.

Congress Cannot Regulate Life Insurance Companies.

Washington, March 22.—That there is no constitutional authority for federal control of insurance or other state corporations, other than railroads, is to be the conclusion reported to the house by the judiciary committee. The report has been drafted by Chairman Jenkins of the committee and is now in the hands of members of the committee for their perusal. An unofficial poll of the members of the committee indicates that with practically no exception they concur in the correctness of this conclusion. The report of Mr. Jenkins may therefore be taken as the basis of the answer the committee is to make to the house in compliance with the instructions of that body.

The report collates all of the important court decisions on the questions involved, treats each exhaustively and reduces the whole problem to these two principles.

The supreme court of the United States has declared and has never been shaken or weakened in maintaining, first, that insurance is not commerce, and second, that congress cannot impair the police powers of the states.

The report predicts direful results if congress takes a hand in the insurance matter.

No Action on Isle of Pines Treaty.

Washington, March 22.—The senate in executive session during the day had under consideration the Isle of Pines treaty, but after a general discussion lasting more than an hour, the legislative session was resumed without action having been taken.

Damage Threatened by Ice.

Mason City, Ia., March 22.—Fierce winds during the day loosened the ice in Clear lake, and great damage is threatened by the ice crushing implements along the East Side. It is in the residence part for the resorters.

## H. F. MICHAEL CO'S Daily Store News

We will fit a corset to you, free of charge,

and will fit it in a way that will satisfy.

We were the first to introduce this feature and we have spared nothing to make our fitter most competent. Nor is the fitting all. We are showing a larger line of corsets this spring than we have shown before; a greater style assortment and a wider range of prices.

The W. B. "Nuform" and "Erect Form", such as you see advertised in the magazines, are shown in all the new models. We show several of the best styles of the Nemo corsets which gives you a large variety to select from.

If you wear a girdle or a girdle corset, you should see ours. Sufficient to say is, that they are the best of the modern workman's art.

Have you ever thought of the many features

introduced by our store? Better service too.

The fact that others imitate our methods and adopt features we have introduced should be the strongest argument possible for you to make our store your regular trading place. If you are in our store frequently, you get new ideas and new styles that are invaluable to the lady who wishes to dress in good taste at a reasonable figure. Our store is the acknowledged leader.

## HADLEY GOES TO NEW YORK.

OIL Hearing at St. Louis Adjourned Until April 5.

St. Louis, March 22.—The oil hearing in the oiler case of the state of Missouri against the Standard, Republic and Waters-Pierce oil companies, which was resumed Monday, adjourned during the day until April 5, and Attorney General Hadley, accompanied by Assistant Attorney General Rush C. Lake, immediately left for New York to attend the oil hearing there on Friday. The illness of H. Clay Pierce, former president of the Waters-Pierce Oil company, who was expected to be the principal witness of the session, prevented his appearance. Charles M. Adams, secretary-treasurer of the Waters-Pierce company, was called to the stand briefly and was followed by Vice President Andrew M. Finlay. Mr. Finlay testified that he had gone to New York and talked with H. M. Tilford of the Standard Oil company, but could not remember what they talked about. He was severely cross-examined on the subject of whether Waters-Pierce company reports were made to the Standard Oil company in New York, but the majority of his answers were to the effect that he could not remember. In the middle of his testimony adjournment was taken and he was admonished to be ready to continue his testimony on April 5.

## AIMED AT OIL TRUST.

Lower House of Iowa Legislature Passes Anti-Discrimination Bill.

Des Moines, March 22.—The house, by a vote of 48 to 12, passed the anti-discrimination bill, which is intended to oust the Standard Oil from Iowa or compel a revision of their business methods. The bill prohibits discriminating rates for oil and is patterned after the Missouri law. It provides a fine of \$5,000 and imprisonment for violation.

Representative Cummings, the author, in presenting the bill claimed that the Standard Oil company had made a price of 4 cents per gallon for oil in his home town recently in order to drive out competition.

## WIND STORM IN WISCONSIN.

Considerable Damage Done at La Crosse and Vicinity.

La Crosse, Wis., March 22.—A wind blowing thirty-six miles an hour during the day did considerable damage at La Crosse and vicinity. Telephone cables were blown down and a three-story wall of the McCord building was blown over, damaging an adjoining building and throwing a mass of live wires into a crowd of girls just pouring out of the factories. A number had narrow escapes from death. Several days will be required to repair the damage done to the telephone and lighting companies.

Madison, Wis., March 22.—Considerable damage was done to trees, windows and ice boats by a high wind during the day, the gale rising to fifty miles an hour. The big windows of the American Trust company were blown in.

## ADmits KILLING WAGNER.

Albert Schull Claims Deed Was Done in Self-Defense.

Fergus Falls, Minn., March 22.—The confession of Albert F. Schull and his claim that he killed his partner, Fred Wagner, in self-defense, have aroused renewed interest in the case here, and the general opinion seems to be that he has invented the story as he invented the other story to account for his victim's disappearance. He claims that he and Wagner were cutting wood in partnership, and that they quarreled over the matter and that when Wagner was about to hit him with a hammer Schull shot Wagner with a revolver.

## Seven Men Badly Hurt.

Chicago, March 22.—Seven men were badly injured during the day when part of a terra cotta chimney was loosened from the top of the Tacoma building at Madison and La Salle streets by wind and fell through the glass roof of the saloon of George Grand, twelve stories below.

## VETERANS MAKE PROTEST.

Minnesotans Object to the Departmental Clerks' Retirement Law.

Minneapolis, March 22.—Minnesotans department of the G. A. R. makes vigorous protest against the proposed law which would result in the retirement of the veterans of the Civil war from the department offices of the national government at Washington. Almost the first business transacted by the department encampment during the day after the opening exercises had been held and the body was ready to take up business was the adoption of resolutions emphatically expressing to congress the views of the old soldiers of Minnesota on this important question.

More than 400 veterans were assembled when the convention was called to order in McKinley hall by C. F. Macdonald of St. Cloud, department commander. Because of the recent death of his mother, Governor Johnson was not present, and in his place L. A. Rosing delivered an address of welcome for the state. The welcome on behalf of the city of Minneapolis was expressed by Alderman A. E. Merrill, president of the city council.

The Ladies of the G. A. R. and the Women's Relief Corps are also in session here.

## Billiard Tournament Ended.

Chicago, March 22.—The National Amateur billiard championship tournament was wound up during the day at the Chicago Athletic association with a game between Calvin Demarest of Chicago and J. F. Poggenburg of New York. The men were tied for second place. Demarest won the match by the score of 300 to 182 after a slow and listless game.

## Minister Indicted.

Peoria, Ill., March 22.—Rev. Louis Kelly, the Baptist minister who was a partner of the late Rev. George Simmons in the defunct People's Saving bank, was indicted for embezzlement by the grand jury during the day. The indictment charges that Kelly received deposits when he knew that the bank was insolvent.

## Grand Opening For Children

Tomorrow, Friday, we will hold a grand opening for children and will give a souvenir to each boy or girl under twelve years old visiting our store. Be sure and have the little folks come in and get acquainted.

Peterson & Smiley,

214 Seventh Street,

Brainerd, Minnesota.

## Popular - Prices

AT

## Hayes' Livery

For either Single or Double rigs for the next thirty days, Sundays excepted.

From 8 to 11 a.m. \$1.00  
From 1:30 to 5 p.m. \$1.00  
From 7:30 to 9:30 p.m. \$1.00

For city driving only and for people who use horses right. Horses and rigs in prime condition.

910 Front St. 'Phone 103

## THE DAILY DISPATCH.

By INGERBOLD & WIELAND.

Entered at the post-office at Brainerd, Minn., as second class matter.

SUBSCRIPTION RATES.  
One Month. Forty Cents  
One Year Strictly in advance. Four Dollars

THURSDAY, MARCH 22, 1906.

### Weather

Forecast—Warmer and local storms. Temperature—for 24 hours ending at 6 p.m. last night. Maximum, 30 above zero; minimum, 1 above zero.



### LOCAL NEWS NOTES.

P. V. Coppernoll, of Wadena, is in the city today.

Roadmaster Tyler returned from Staples this afternoon.

Dr. J. L. Camp and M. J. Reilly went to Duluth this afternoon.

Dr. Nicholson returned today from a business trip to Minneapolis.

Mrs. J. P. Anderson and children went to Duluth this afternoon.

Mrs. George W. Moody, who has been sick for some time, is recovering.

Franklin W. Britton and family intend to remove to Spokane, Wash.

Palmer Kellogg, agent of the Isle of Spice company, is in the city today.

Miss Eloise Smith will entertain the Bachelor Maids tomorrow afternoon.

Mrs. F. M. Cook will continue the insurance business of her late husband.

W. T. Larrabee entertained a company of his gentlemen friends last evening.

G. F. Foster, of Little Falls, was in the city today returning home this afternoon.

E. Niles and C. Hollingworth, of Merfield, were in the city last night on business.

Hon. L. W. Bouck, of Royalton, came down from Bemidji today and went to his home.

Oscar Erickson is building a five room cottage, 24 by 28, on his lot at 1500 Pine street, S. E.

### TO - NIGHT !

### ROLLER SKATING

### GARDNER HALL

GENTS' SKATES 25c

LADIES FREE

### GOOD MUSIC

H. DAVIS, Mgr.

Hours: from 8 to 11

### SMITH & ONSTINE

### Real Estate

### Bargains

FOR SALE—a snap, 8 or 9 room dwelling in the Third ward, built two years ago at a cost of \$2,200.00, fifty foot lot, cost \$300. Price now \$1400, part cash, balance easy terms.

This is fine residence property and could be used to advantage as a boarding house, within 3 blocks of shops. Will pay investors to look this up.

### John T. Frater.

Room 4 Ransford Bldg., Brainerd, Minn.  
Represents first-class Fire Insurance companies.  
Issues Surety Bonds on application, free, thus avoiding delay. Has a large list of bonds, unexpired and unimproved lands for sale at reasonable prices, also some bargains in city property. Farm losses placed at reasonable rates. Call and see me for rates and prices.

W. B. Jones, of Sylvan, came down from Bemidji, where he has been on business and went to his home.

A large force of men is now engaged in tearing down the last of the Brainerd Lumber Co.'s buildings.

D. B. Newcomb, the route agent of the N. P. Express company, was in the city today and went north this afternoon.

The Ladies' Aid of the First Baptist church will meet with Mrs. O. A. Graham at the Imperial block at 3 o'clock tomorrow afternoon.

The M. B. A. society are giving a coffee at the residence of Mrs. P. E. McCabe, 502 South Fifth street this afternoon and evening. All are invited.

The Black Hawk club will entertain the members and their ladies tonight at the club rooms. "500" will be played and refreshments will be served.

The Norwegian Lutheran church will give a 15 cent lunch at the church on Seventh street tomorrow evening from 6 o'clock on. All are invited.

Mrs. Frank Hense, of Aitkin, was down today to meet her friend, Mrs. B. C. Plummer, of Elk River, who was on her way to Aitkin accompanied by her two little girls.

Martin Johnson, who has been employed for some time with J. P. Early, has accepted a position with Mann Bros., where he will be pleased to greet his old friends.

Arthur Billinger, of Fargo, died very suddenly at the Sanitarium this forenoon. He had been there about a month, but was not thought to be in a dangerous condition.

Mrs. King, and daughter, Mary, of Little Falls, arrived in the city today to visit at the home of Levi King for a short time before going to Seattle to make their future home.

A. M. Cleaves has resigned his position with the M. & I. to take effect April 1st. Mr. Cleaves has not as yet decided what he will do but says he may stay in Brainerd and open a grocery store.

A small house in the Mill district occupied by Peter Fortier was destroyed by fire yesterday. The loss was \$150 on the house and \$200 on the furniture. It was insured in one of Mrs. F. M. Cook's companies.

Grass would not grow under the feet of White Bros. even if the weather was favorable. They closed the contract to build the Wood building yesterday and today they getting stone on the ground for the foundation.

A man named Teddy Root, who was taken sick about a week ago in a lumber camp near Jenkins, was brought down on the M. & I. today and taken to St. Joseph's hospital. Henry Boyer, constable at Jenkins came down with him.

County Commissioner Fred Reid, of St. Mathias, who is logging near Leech Lake came down for a short business trip, returning to Leech Lake today. He states that he has had a successful season and has about 2,000,000 feet of logs banked.

The body of Miss Annie Badore, of Merrifield, was brought in from the west this morning and placed in the receiving vault at the cemetery. Miss Badore went to Dakota about a month ago to visit a sister and while there was taken with typhoid fever.

John Stenberg will commence in April the erection of a two story building, 24 by 60, on his two lots on the northwest corner of Oak and 13th streets, S. E. Part of this building will be used by Mr. Stenberg for his rapidly increasing boot and shoe business.

The Hibernians gave Mrs. F. C. Bolin a pleasant surprise last night. About forty of them gathered at the ledge room and Mrs. Bolin was enticed there and presented with a handsome rosary of mother of pearl and gold. Refreshments were served and a very pleasant evening was spent.

H. F. Rossing, special agent of the Northwestern Fire and Marine Insurance company, of Minneapolis, has been in the city the past two days. While here he adjusted the loss on the household goods in the McGaffee fire in West Brainerd. The gentleman is a brother of Hon. L. A. Rossing, of the state board of control.

Have you weakness of any kind—stomach, back, or any organs of the body? Don't dose yourself with ordinary medicine. Hollister's Rocky Mountain Tea is the supreme curative power

35 cents. H. P. Dunn & Co.

### STATE AND NORTHWEST NEWS

Dr. N. W. Chance was elected mayor of Little Falls on Tuesday, defeating his opponent by 34 votes.

The Duluth Elks will build a seven

story building on First street in that city the coming season to cost \$150,000. The site has already been purchased at a cost of \$25,000.

Don't hide your money in a stove or you may come to grief as did the North Dakota lady who put the hard earned store of the family in the parlor stove for safe keeping. The stove was not often used, but unluckily a fire was kindled in it by one of family and the money was burned.

**F** your eyes smart, burn or water to any extent, there is no doubt of your needing a pair of glasses. Eyes examined free at the National Hotel by Dr. Bruns the optometrist. Glasses made that fit.

### BRAINERD MARKET PRICES

Prices Paid for All Kinds of Grain and Country Produce by Brainerd Merchants.

Wheat No 1..... 8 67

" No 2..... 65

" No 3..... 62

" No 4..... 58

" Rejected..... 54

" Macaroni No 1..... 56

" do No 2..... 55

Oats..... 32

Flax, No 1..... 1.03

" No 2..... 1.01

" N. G..... 95

Rye, No 2..... 44

" No 3..... 41

" N. G..... 37

Steers, live..... 3.00 to 3.50

Cows, live..... 2.75 to 3.00

Veal, dressed..... 6.00

Hogs, live..... 6.00 to 6.50

" dressed..... 7.00 to 7.50

Mutton, live..... 5.00 to 6.00

" dressed..... 7.00 to 8.00

Chickens, spring..... 10

" dressed..... 12

" hens..... 10

" dressed..... 12

Turkeys..... 12 1/2 to 15

" dressed..... 18

Hides..... 98

Dairy butter..... 25

Eggs..... 15

Wild hay, \$5 to \$6 per ton.

Timothy and clover \$7 to \$8 per ton.

Gospel Meeting Tonight  
at 7:30  
Baptist Church  
You are invited to be present

### CONSUMPTION CURE.

Warner's White Wine of Tar Syrup, the best cough remedy on earth, cures a cold in one day if taken in time.

For sale at Johnson's Pharmacy and H. P. Dunn & Co.

Passengers east from Chicago to Fort

Wayne, Findlay, Fostoria, Cleveland, Erie, Buffalo, New York City, Boston

and all points east, will consult their

interests and find advantage in selecting

the Nickel Plate Road east from

Chicago. Three through trains are run

daily, with through day coaches to New

York City, and modern Pullman sleeping

cars to destination. Rates always

the lowest, and no excess fares are

charged on any train, for any part of

the journey. Modern Dining Car Service, with Individual Club Meals, ranging in price from 35c to one dollar; also

meals a la carte. Ask for tickets via the

Nickel Plate road, Chicago depot, La

Salle and Van Buren Streets, the only

station in Chicago on the Elevated Loop.

Chicago City ticket Office, 111 Adams

St. Detailed information may be secured by addressing John Y. Calahan, General Agent, 113 Adams St., Room

208, Chicago.

Any one wanting a nice little home at

a bargain call at 205, Main St., and look

it over.

Have you weakness of any kind—

stomach, back, or any organs of the

body? Don't dose yourself with ordi-

nary medicine. Hollister's Rocky Moun-

tain Tea is the supreme curative power

35 cents. H. P. Dunn & Co.

Would Take In Washing

S. C. Converse, the man who was cap-

tured in Minneapolis by Sheriff Erick-

son, was arraigned in municipal court

this morning on the charge of non-sup-

port. His plea was unique, being that

his wife refused to quit washing. He

stated that he had told her a hundred

times that if she would quit taking in

washing he would provide for the fami-

ly, but she persisted in thus humiliat-

ing him. Judge Warner decided that

# MANN BROS.

## CASH GROCERY

620 Laurel Street.

A visit to our store will convince you that our goods and prices are right.

Baking Powder	1 pound can Dahls, price 25c our price.....	15c
Baking Powder	1 pound can Hunts, regular 25c, our price.....	20c
Coffee	extra fine Rio, regular 18c, our price per pound.....	15c
Coffee	Bell brand, always 20c, our price per pound.....	17c
Tea, Japan	regular 35c cut to 20c, sale limited	
15c can Lima Beans	while they last.....	9c
13c can green string Beans	while they last.....	7c
15c can E. J. Peas	while they last.....	10c
10c can Cream Corn	while they last.....	6c
25c can Dunkly Pears	sale limited.....	15c
35c can White Cherries	extra fine.....	22c
15c Catsup	cut to.....	10c
15c prepared Mustard	cut to.....	10c
Dried Apples	per pound.....	13c
Prunes	extra fine, per pound.....	8c
Lard	per pound.....	10c
Ham	picnic, per pound.....	11c
Bacon	per pound.....	13c

Fresh vegetables and fruits to arrive Thursday.

## GRAND OPENING IS A SUCCESS

Peterson & Smiley's New Store  
Opening is Being Excellently  
Patronized

HANDSOME SOUVENIRS GIVEN

Carry a Complete Line of Staple  
And Fancy Groceries and 5  
and 10 Cent Goods

The new store of Peterson & Smiley, 214 South Seventh street, was opened for business today. It is one of the handsomest places in the city and the stock is fresh and tastily displayed. There are large numbers of people attending the opening and it is keeping a large number of clerks busy wrapping goods. The proprietors have spared no pains to make it a success and are giving a handsome souvenir to every lady visiting the store today. Piano music is being furnished all day by Miss Jennie Mysen. Tomorrow they will give a grand opening for children and will give a souvenir to every boy or girl under twelve years of age visiting the store.

The proprietors are both well known. Mr. Peterson has been with J. F. McGinnis for several years and previous to that was with L. J. Cale. Mr. Smiley has for some years been L. J. Cale's department store and is well and favorably known. That they know how to attractively display goods is seen at the first glance on entering the store, and they have marked prices where all can afford to buy. The store will be run strictly on a cash basis and their motto will be quick sales and small profits.

They ask one and all to come in and look their stock over and wish to see all their old friends and make many new ones.

THE DAILY DISPATCH brought to your door for only 40 cents per month

## OLE TURNS SLEUTH

Sheriff Erickson Did a Little Detective Work on His Own Hook While on Train

The Minneapolis Tribune contains the following flattering article regarding Crow Wing county's sheriff on his recent trip to that city:

"S. C. Converse was locked up at the Central station last night, by Sheriff Erickson, of Crow Wing county, charged with non-support. He will be taken back to his home in Brainerd, Minn., today, by the sheriff.

"Sheriff Erickson did not know the man by sight, but obtained a photograph of him, and armed with this he went in quest of the absconding father and husband. No one seemed to know in which direction Converse had gone, but the officer reasoned that he would strike out for one of the large cities and therefore took the first train for Minneapolis.

"As the train was nearing this city, the sheriff went through the train and noticed a man who looked strikingly like the photo. Fearing that the man might know him and suspect what was coming if he approached him himself, he hit on a scheme which he thought would work.

"Calling a friend aside, the officer confided his plan to him. He asked him to go up to the man and greet him like an acquaintance, call him by another name and say that he had met him in St. Paul at one time. The sheriff figured that Converse would disclaim the name and reveal his own identity.

"The plan worked like a charm. Converse swallowed the hook, bait line and sinker, and soon found himself in charge of the wily sheriff, who feels extremely elated over the success of his brilliant idea."

Have you pains in the back, inflammation of any kind, rheumatism, fainting spells, indigestion or constipation, Hollister's Rocky Mountain Tea makes you well, keeps you well. 35 cents. H. P. Dunn & Co.

Subscribe for the Daily.

## FOR PUPILS STATE CROP CONTEST

County Superintendent Wilson Has Entered Crow Wing County in School Crop Contest

## COMMERCIAL CLUB TAKES HOLD

Appoint a Committee to Raise Funds to Pay Prizes in the County Contest

The state agricultural college is organizing a system of state and county pupil's contests in raising the three staple grains, oats, wheat and corn. It is the desire of the college officials to have contests in as many of the counties of the state as possible, and then have the winners contest for the state prizes. The last legislature appropriated \$3,000 for the prizes in the state contest, but the prizes in the county contests must be raised from other sources. Supt. Wilson agreed to enter Crow Wing county schools in the state contest and has succeeded in interesting the Brainerd Commercial club in the matter with the result that a committee of which Attorney A. T. Larson is chairman was appointed to raise funds for the county contest. The committee has succeeded so far that Supt. Wilson is now working on the matter and is getting out circulars to send to school officers, teachers and patrons.

The county contest, which will be held in Brainerd some time during the month of December, 1906, will be open to all pupils enrolled in the rural schools Crow Wing county. Ten prizes will be given on each of the three grains. The prizes will be \$3.50, \$3.25, \$3.00, \$2.75, \$2.50, \$2.25, \$2.00, \$1.75, \$1.50 and \$1.00 in each grain. In addition Mr. Wilson has the promise of several valuable prizes to be given by Brainerd business men. The winners of the first, second and third prizes in the county contest will be eligible to enter in the state contest. In addition the Northern Pacific railroad Co. has offered free round trip tickets to the state exhibit at St. Paul in January, 1907, to the winners of the first prize in each grain.

In the county contest the exhibits from each school district will be grouped together. The judging of the exhibits will be done by experts from the state agricultural college, thus guaranteeing expert judging and perfect impartiality.

Mr. Wilson states he has some seed corn donated for the contest by a leading Minnesota seed house which he will distribute free while it lasts. The state farm at Grand Rapids also has some fine seed that can be secured. Each contestant is at liberty to choose his seed from whatever source he wishes. While assistance in the manual labor of cultivation may be had from the older relatives or friends of the contestants the work must be done under the contestants' supervision and planning.

It is hoped that these contests, in which nearly every county of the state has signified its intention of participating, will, through the children, interest the parents in the work of improving the crop output both in quality and quantity.

Pupils enrolled, but not attending school, can make their entries direct to Superintendent Wilson and he will be glad to send circulars and other information to all asking.

## DOCTORS ARE PUZZLED.

The remarkable recovery of Kenneth McIver, of Vanceboro, Me., is the subject of much interest to the medical fraternity and a wide circle of friends. He says of his case: "Owing to severe inflammation of the throat and congestion of the lungs, three doctors gave me up to die, when, as a last resort, I was induced to try Dr. King's New Discovery and I am happy to say, it saved my life." Cures the worst coughs and colds, bronchitis, tonsilitis, weak lungs, hoarseness and LaGrippe. Guaranteed at H. P. Dunn & Co.'s drug store, Brainerd, Minn. 50c and \$1.00. Trial bottle free.

## CO. SCHOOL BOARD MEETING

New Code Provides for Annual Gathering

Of all School Boards and Pays Per

Diem and Mileage

The new code authorizes the payment of \$3 and mileage of five cents per mile to all members of school boards to attend a meeting to be held each year and last one day at the county seat. Supt. Wilson is making arrangements for a meeting of the Crow Wing county school officials to be held some time in April. The exact date cannot be set until he learns when he can get the state superintendent, whom he wishes to be present and address the meeting. Attorney Larson will also be one of the speakers. Papers will also be read by school officials throughout the county, and much good to the schools is confidently expected from these meetings.

"Had dyspepsia or indigestion for years. No appetite, and what I did eat distressed me terribly. Burdock Blood Bitters cured me."—J. A. Walker, Sunbury, Ohio.

Pony and cow for sale, cow will be fresh in 3 weeks. Apply to Mrs. H. P. Satterstrom, 401 Fifth street south.

New Walking Skirts  
New Shirt Waists  
New Shirt Waist Suits

## A. E. Moberg

218 South Seventh Street.

May Manton's patterns  
all sizes in stock  
Every pattern 10c

Dressmakers sometimes receive too much credit as well as too much blame

And Here's Why!

Dressmakers cut their cloth to fit your figure. Don't they? And if the dress is "a dream," they get the credit, don't they? But if it looks "sloppy," then they're blamed, aren't they? Usually, credit or blame should be given to the corset, for that is the foundation of a perfectly fitting costume.

## HENDERSON CORSETS

made in the most approved styles, are the proper foundation for a perfectly fitting gown. These corsets, while extremely stylish, are comfortable and more durable than any other. Let us show you some of the new models ranging in price from \$1.00 to \$2.50.

## F. M. KOOP & CO.

New Gent's Furnishing Store to be Put In Here Under That Firm Name—

Ed. Koop in Charge

The Duluth Trade News contains the following:

"F. M. Koop, of Brainerd, was in the city last week buying a stock of men's furnishings for a new store to be started there under the name of F. M. Koop & Co."

Inquiry develops the fact that the item is correct. The stock is now being put in the north part of the W. J. Koop store on Seventh street. F. M. Koop, better known as Fritz, will remain with his father and Ed. Koop will be in direct charge of the new stock. The boys will have an up-to-date line of men's furnishings and shoes, and will also carry a good line of working clothes. The Messrs. Koop are well and favorably known, having grown up here and will doubtless do a good business.

Never can tell when you'll mash a finger or suffer a cut, bruise, burn or scald. Be prepared. Dr. Thomas' Electric Oil instantly relieves the pain—quickly cures the wound.

It is hoped that these contests, in which nearly every county of the state has signified its intention of participating, will, through the children, interest the parents in the work of improving the crop output both in quality and quantity.

Pupils enrolled, but not attending school, can make their entries direct to Superintendent Wilson and he will be glad to send circulars and other information to all asking.

## KILLS CATARRHAL GERMS

Breathe Hyomei a Few Times Daily and be Cured—Goes Right to the Spot.

In treating catarrhal troubles, the first thing necessary is to kill all catarrhal germs that may be present in the nose, throat and lungs, thus freeing the system from the poison that they produce.

Stomach dosing cannot kill these germs. A direct local treatment is absolutely necessary, and for this purpose nothing else equals Hyomei.

Breathed through the neat pocket inhaler that comes with every outfit. Hyomei reaches every tissue of nose, throat and lungs giving immediate relief, and effecting a permanent cure in the worst cases of catarrh.

The complete outfit, consisting of an inhaler, medicine dropper and one bottle of Hyomei, costs only \$1. Extra bottles can be obtained for 50 cents. H. P. Dunn & Co. give a guarantee with every Hyomei outfit that the treatment will cost nothing unless it cures.

It pours the oil of life into your system. It warms you up and starts the life blood circulating. That's what Hollister's Rocky Mountain Tea does. 35 cents, tea or tablets. H. P. Dunn & Co.

## Notice.

THE DAILY DISPATCH office will be open every Thursday evening until further notice.

Extra fine anchovies and fat Norwegian herring for sale by Wm. Bergh.

## NEW GROCERY STORE

Imperial Block, 7th and Laurel

## Staple and Fancy Groceries, Flour and Feed.

Everything New and Fresh at Lowest Prices

Cleanliness and Fair Treatment  
will be Our Aim.

## William Bergh.

## Wall Paper Burlaps Moires

## Tapestries Portiers Lace Curtains

## RUCS

Wool Art Squares, 5½x9..... \$6.00  
Wool Art Squares, 9x12..... \$9.50  
Wool Art Squares, 10½x12..... \$11.00

Hall Runners in Choice Oriental  
Designs, including all sizes  
from 27x8 to 3x12

Hall Runners, 27x8..... \$7.50  
Hall Runners, 27x10..... \$8.50  
Hall Runners, 3x12..... \$14.50

Oriental Patterns in the following sizes:  
27x54, 3x5, 4x6, 6x9, 9x12

Wiltons and Bagdads to match  
any Rug or Carpet

## C. M. PATEK.

Furniture

Seventh Street

## Up-to-Date Hardware Store News

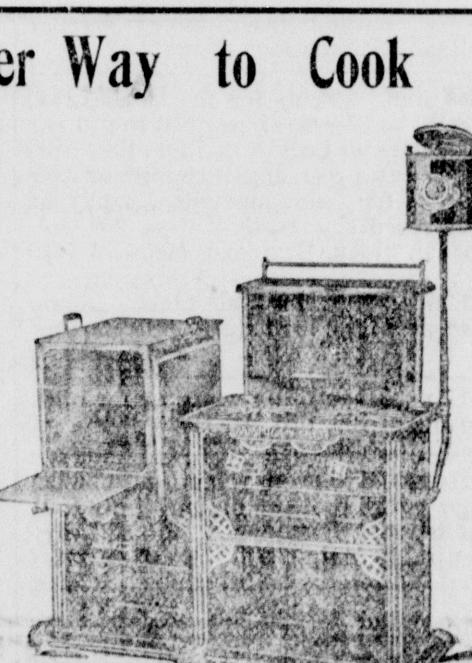
### Here's the Proper Way to Cook

So easy, simple and economical. No dirt, no ashes, no fuel to "tote." No broiling the cook as well as the steak, and safe as a wood range.

Get a Monarch gasoline or oil stove, the new odorless, non explosive type.

2 burner, low gasoline @... \$2.50  
3 burner, low gasoline @... \$4.50  
3 burner, high gasoline with sawed giant burners and latest improved step oven like cut, for only..... \$15.00  
3 burner kerosene oil @... \$8.50  
2 burner kerosene oil @... \$5.00

No trouble to show these.



Slipp-Gruenhagen Co.  
217-219 South 7th Street.

# B. Soloski & Co.

It is profitable for you to bring your dollars to our

## BUSINESS SALE

Your money stretches as it never stretched before

Extra specials for Friday and Saturday in Shoes.

### Men's Shoes

\$2.00 shoes at sale price.....	<b>\$1.48</b>
\$2.50 shoes at sale price.....	<b>\$1.75</b>
\$3.00 shoes at sale price.....	<b>\$2.00</b>
\$3.50 shoes at sale price.....	<b>\$2.50</b>

### Turkish Towels

25c a yard, sale price.....	<b>15c</b>
10c brown crash, sale price at.....	<b>6½c</b>
8c brown crash, sale price at.....	<b>5½c</b>
Women's misses' and boys' hose 15c, sale price at.....	<b>10c</b>
\$1.50 dress shirts.....	<b>98c</b>
\$1.00 dress shirts.....	<b>75c</b>
75c dress shirts.....	<b>48c</b>
75c working shirts.....	<b>48c</b>
75c black satin shirts.....	<b>48c</b>
40c men's striped shirts.....	<b>24c</b>
40c boys' striped shirts.....	<b>24c</b>

A big line of men's and boys' overalls

75c men's overalls.....	<b>50c</b>
65c boys' overalls.....	<b>45c</b>
40c children's overalls.....	<b>24c</b>

### Ladies' Shoes

\$3.00 ladies' shoes.....	<b>\$2.50</b>
\$2.50 ladies' shoes.....	<b>\$2.00</b>
\$2.00 ladies' shoes.....	<b>\$1.75</b>
\$1.75 ladies' shoes.....	<b>\$1.50</b>
\$1.50 ladies' shoes.....	<b>\$1.25</b>

### Girls and Boys Shoes

\$2.00 girls and boys' shoes.....	<b>\$1.75</b>
\$1.75 girls and boys' shoes.....	<b>\$1.50</b>
\$1.50 girls and boys' shoes.....	<b>\$1.25</b>
\$1.25 girls and boys' shoes.....	<b>\$1.10</b>
\$1.10 girls and boys' shoes.....	<b>90c</b>
90c girls and boys' shoes.....	<b>75c</b>
75c girls and boys' shoes.....	<b>50c</b>

### Men's Suits

\$10.00 Men's suits at.....	<b>\$6.00</b>
\$9.50 Men's suits, mixed, at.....	<b>\$5.50</b>
\$7.50 Men's suits, mixed, at.....	<b>\$4.50</b>
\$15.00 black Worsted at.....	<b>\$9.50</b>
\$12.00 suit, mixed color or at.....	<b>\$8.50</b>

### Men's Hats

\$3.00 Men's hats, all colors, at.....	<b>\$2.00</b>
\$2.00 Men's hats, all colors, at.....	<b>\$1.50</b>
\$1.50 Men's hats, at.....	<b>\$1.00</b>
75c Men's hats, at.....	<b>50c</b>

# B. Soloski & Co.,

508 Laurel St.

Gardner Block.

### POULTRY EXPERIMENT.

Colorado Physician's Use of Hot Water to Hatch Chickens.

A novel experiment is being made by Dr. Pitt A. Wade, who last summer purchased the Atlas artesian well, about two miles east of Canon City, Colo. He is utilizing the warm water of this well, which has a temperature of 100 degrees, for hatching and brooding chickens on a large scale, says a Canon City correspondent of the Denver Republican.

A few weeks ago as an experiment he placed nine eggs in a water tight wooden box and placed it in the flume that conveys the water from the well to a nearby ditch. In due time he removed the box and found a live chick in each egg.

He at once began planning for the establishment of a hatchery and chicken ranch on an extensive scale. Incubators specially constructed are being made and will be placed so as to be in continual contact with the running water, which furnishes an ideal incubation, supplying the necessary moisture, which the ordinary patent incubator fails to do.

**MURRAY'S VANILLA**  
WORTH A DOLLAR  
A DROP  
SOLD BY ALL GROCERS

## FAST MAIL TO CHICAGO

On your next trip east why not go as your letter goes? The United States government selects the

## CHICAGO, MILWAUKEE & ST PAUL RAILWAY

Five daily passenger trains from Minneapolis and St. Paul to Chicago—almost as frequent as suburban train service. These include The Pioneer Limited and The Fast Mail, the two most popular trains between these cities. No extra charge to ride on them. But it is necessary to

name your route.

**W. B. DIXION**  
NORTWESTERN PASSENGER AGENT  
365 ROBERT STREET, ST. PAUL

## CALL ON ROOSEVELT

LEADERS OF ORGANIZED LABOR  
VISIT THE PRESIDENT AT  
THE WHITE HOUSE.

## IN THE INTERESTS OF LABOR

DELEGATION PRESENTS A MEMORIAL REQUESTING FAVORABLE LEGISLATION.

Washington, March 22.—President Roosevelt received a large body of representatives of organized labor during the afternoon at the White House and talked to them about their urgent request for the enactment of labor measures now pending before congress.

Samuel Gompers, president, and Frank Morrison, secretary of the American Federation of Labor, headed the delegation, which consisted of about 100 members of the executive council of the American Federation of Labor and officials of the organizations which comprise the federation. Practically all of the important labor organizations of the country were represented in the delegation.

The men were received by President Roosevelt in his private office and the adjoining cabinet room. Secretary Morrison read to the president a memorial of the executive council of the American Federation urging action on the various demands for legislation being made by the organized labor interests of the country. The memorial dwelt particularly on the eight-hour law and its enforcement on government works, including the Panama canal, and the immigration laws, especially the Chinese exclusion laws.

President Gompers and James Duncan of Quincy, Mass., first vice president of the federation and president of the Granite Cutters' union, followed with brief addresses on the lines of the memorial.

### President Roosevelt Replies.

President Roosevelt, after listening to the statements, replied in an extended address. On the subjects of general immigration and the exclusion of Chinese labor, the president indicated that he was in practical accord with them, but on some other matters he differed from them radically.

In his address President Roosevelt said that if the federation opposed the passage of the anti-injunction bill, he believed it could be stopped, as many capitalists also opposed it. As to the eight-hour law, he said he believed emphatically in it for the people of the United States, but it was impracticable on the Panama canal, where white men could not be hired to work and where negro laborers work fairly well on Mondays and Tuesdays and by Saturday only about half are at work.

He said that if any specific complaints were made to him as to violations of the eight-hour law and sustained by facts, he would see that the law is enforced.

The delegation remained with the president about three-quarters of an hour and the subjects suggested were considered informally after the addresses had been delivered. It was agreed that on points of difference the executive council of the federation should appoint a committee of three which should draft the views of the organization and submit them to the president at a later date. It is likely that President Gompers will be the chairman of that committee.

Earlier in the day the delegation called on Speaker Cannon and Senator Frye of Maine, president pro tem of the senate, and laid before them the same memorial which they presented to the president.

### PET DOG ELECTED DELEGATE.

Russian Workmen Seek to Render Elections Ridiculous.

St. Petersburg, March 22.—The workmen in one of the mills in this city, to render the elections ridiculous, during the day formally chose their delegate pet dog called Rosa, declaring that the selection was made in a spirit of economy, as if she should be elected it would cost the government only 7 cents a day to maintain this delegate instead of the allowance of \$5, and at the same time the dog would be quite as useful as a representative of the workmen's interest as any of their candidates who have a chance of election. The workmen of another factory designated as their delegate the factory chimney.

### Methodists at Minneapolis.

Minneapolis, March 22.—The interstate convention of the Minnesota and Wisconsin Methodist churches opened in this city during the evening at the Wesley church. The feature of the opening meeting was the address by Bishop E. G. Andrews of New York on "The Providential Preparation for this Missionary Age." Rev. F. H. Sheets of Chicago presided at the convention.

### Pat Crowe Sued for Divorce.

Omaha, March 22.—Pat Crowe during the day was made defendant in divorce suit filed by his wife, Mrs. Harriet Murphy Crowe, who asks alimony and the right to resume her maiden name. They were married in 1888 and Mrs. Crowe alleges that her husband has contributed nothing to her support for fifteen years.

## WILL MEET IN ST. LOUIS.

American Bowling Congress to Hold Next Convention There.

Louisville, Ky., March 22.—The American Bowling Congress during the day decided to hold its next annual convention in St. Louis and elected the following officers:

President, Robert H. Bryson, Indianapolis; first vice president, Charles J. Kauffman, Cincinnati; second vice president, Adrian C. Anson, Chicago; third vice president, F. W. Goswich, St. Paul; secretary, Samuel Karpf, Dayton, O.; treasurer, F. L. Pasdeloup, Chicago.

The congress decided to admit clubs from Cuba, Mexico and Canada.

This concluded the work of the congress and it adjourned sine die.

No changes among the leaders of the five-man, two-man and single classes appeared during the day's bowling at the national tournament. Century No. 1 of Chicago still leads the five-man teams with a score of 2,794; Flegler and Pfeifer of Cincinnati top the two-man teams with 1,214, and L. Vandersluis still heads the list of singles with 642.

### QUANTITY OF ARMS SEIZED.

Cuban Secret Police Also Find Ammunition and Dynamite.

Havana, March 22.—Secret police discovered and seized during the day a quantity of arms, ammunition and dynamite, which was sent by express from the interior of the island to Havana in the morning and carried to a private house. Three arrests have been made in connection with the seizure. The authorities declare there is no cause for apprehension, but the police reserve has been increased in view of a possible demonstration with the object of preventing the convening of the new congress April 2.

### OVER SIX THOUSAND HURT.

Earthquake in Korea Results in Heavy Casualty Lists.

London, March 22.—The Daily Telegraph's correspondent at Tokio says that the governor general of the island of Formosa reports that 6,163 persons were injured and 2,677 houses destroyed by the recent earthquakes. Other reports assert that 17,800 houses were damaged. Occasional shocks continue to be felt. The populace suffers seriously from exposure.

### Missionary Conference Ended.

Fargo, N. D., March 22.—After three days' session the Methodist missionary conference came to a close here during the evening. If the seating capacity of the Methodist church had been twice as great as it is, it would have been taxed at every meeting. The principal address was by Bishop Hartzell, on "The Open Door in Africa." His address has attracted widespread attention and was replete with interesting information for church workers.

### Buck Convicted of Murder.

Los Angeles, Cal., March 22.—Mortis Buck was during the day convicted of murder in the first degree for killing Mrs. Charles A. Canfield, wife of the millionaire oil operator.

### 100 Reward, \$100.

The readers of this paper will be pleased to learn that there is at least one deadly disease that seems to be beyond the cure in this state, and that is cancer. Hall's Catarrh Oil is the only positive cure now known to the medical fraternity. Catarrh being a constitutional disease, requires a constitutional treatment. Hall's Catarrh Cure is taken internally, acting directly upon the blood and mucous surfaces of the body, thereby destroying the foundation of the disease, and giving the patient strength by building up the constitution and assisting nature in doing its work. The proprietors have so much faith in its curative powers that they offer One Hundred Dollars for any case that it fails to cure. See list of testimonials.

Address, F. C. CHEESEY & CO., Toledo, O.

Sold by all Druggists, 50c.

Take Hall's Family Pills for constipation.

Interest Paid on Time and Savings Deposits.

We Solicit Your Banking Business

## Look BOYS!

A chance to make EASY MONEY



Have you got the notion it's hard for a boy to make money after school hours?

If you knew how thousands of boys make all the money they need by a few hours' easy work a week, wouldn't you jump at the chance of doing it yourself? There's no secret about it—these boys sell